

A photograph of a young girl with dark hair, wearing a blue and purple patterned shirt and a green skirt, leaning against a weathered wooden post. She is smiling and looking towards the camera. The background is blurred, suggesting an outdoor setting.

Introducing the Tropical Forest Trust

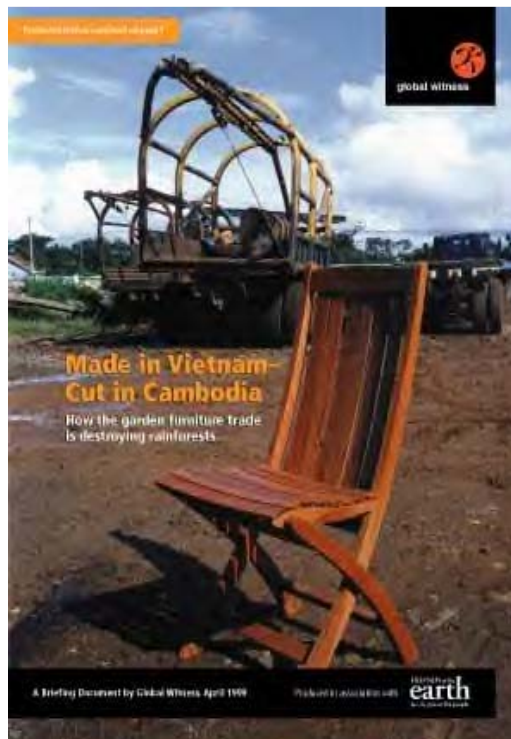
Scott Poynton
TFT Executive Director

Linking Business with Responsible Forest Management

Introducing the TFT



Where did it come from?



ROBIN WOOD

'ScanCom is the Shell Nigeria of the furniture world'

FSC! FSC! FSC!

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What FSC?

No significant volume of FSC hardwood

More illegal wood than money can buy

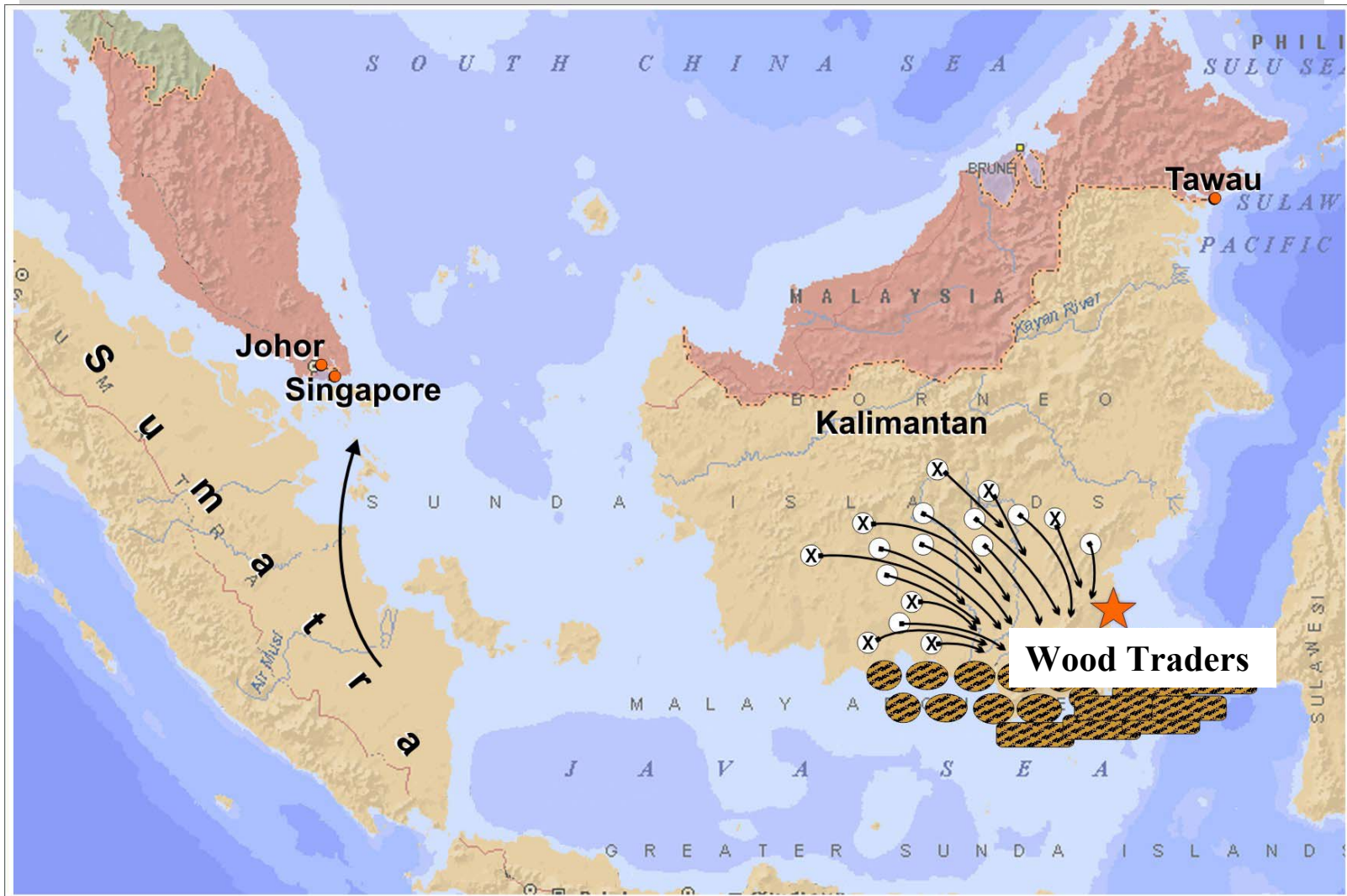
No COC, No Wood Control Systems

Bad systems ensure a constant flow of cheap illegal timber



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How the system works....



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What to do?

Against this background, what hope is there?

No compromise from NGOs

No compromise from customers

Only Two Options:

‘It’s too difficult’ = do nothing

Get active and take control



TFT members established the TFT to help them do so

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What is the TFT?



A Non-Profit UK registered company

Governed by a Board comprising our members

33 staff – Europe (5), Indonesia (25), Malaysia (1),
Viet Nam (2)

30 members

Suppliers in Indonesia,
Vietnam & Malaysia

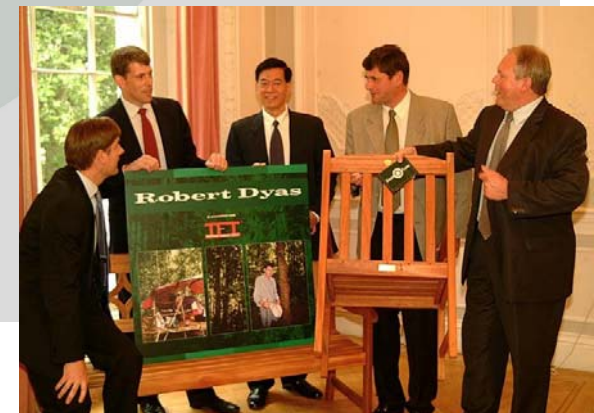
Robert Dyas B&Q M&S

Kingfisher Habitat UK

Castorama France THN Kwantum

Jysk group across Scandinavia

HSBC Bank



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What do we do?



We link our members' businesses...

With responsible
forest management...

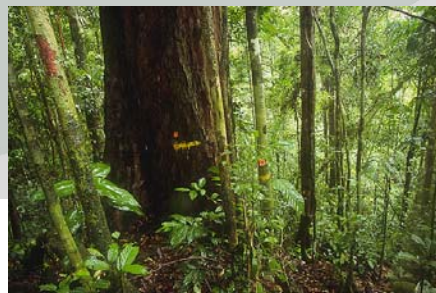


By providing a range of services:

Supply Chain



Forest Management

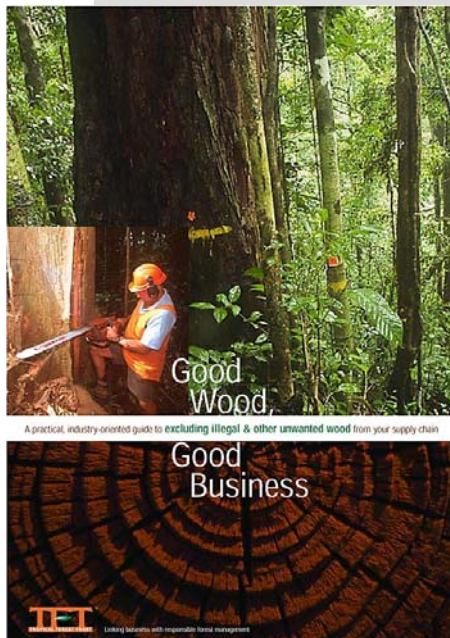


Communications



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Supply Chain



We help our members work out where their wood comes from today

And develop a policy for where they want it to come from in the future

We identify suppliers & forests that meet their policy...but that also meet their price, volume, species, logistics & quality requirements

We help them develop, implement & monitor systems to make sure that wood from those forests gets in their products

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Forest Management



Having identified the right forests...

We then work with them to help them achieve FSC certification

Gap Assessments

Action Plans

Advice & guidance

Training

Stakeholder consultations

Surveys

We get out in the forest, very much a hands on approach

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Communications



Maintain an open & transparent dialogue with all stakeholders

Particularly with NGOs

We inform them of our members' progress...

With meeting wood policy goals...

...and with projects

We help our members communicate with their customers

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Other Programs



Projects	→ Supply chain management	}	64%	83%
	→ Forest management			
Communications			15%	6%
FSC Support			2%	1%
Co-funding			5%	4%
Membership Recruitment			4%	2%
Business administration			10%	4%
Client Services				

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Financing mechanism



Membership investment – 75%

For garden furniture – 2% of FOB price comes to TFT

Other product sectors e.g. timber traders – Service Agreements

Fundraising – 15%

Non-member contracts – 10%



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Case Study - PITC



Perak Integrated Timber Complex (PITC)

1999 – Company est. around 10,000 ha concession

Jan 2000 – First meeting with TFT

March 2000 – Scoping assessment/Action Plan

May 2000 – Joint program commenced



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PITC – TFT Cooperation



2000 Expat forest manager on site
Road building & planning advice, site visits

2001 Multi-stakeholder forum
Advice on EIA, directional felling
Training & supervision in field
General advice & guidance

2002
Biodiversity survey, stakeholder forum, social strategy
Forest management advice

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PITC – TFT Cooperation



Key dates:

2 years { May 00 – Started program
Oct 01 – FSC Full Assessment
July 02 – FSC certified



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Indonesia



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Congolaise Industrielle des Bois (CIB)



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Key Issues



Pygmies

Empowered



Large
mammals

Protected



Logging 'The
Last Ancient
Forests'

Collaborative

Forest Management
Decision Making

**CIB is 100%
The Precautionary
Principle**

HCVF

Stakeholders

People - ALL

NGOs - WCS

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Gap Assessment Process



5 Objectives:

1. To help the TFT understand your context
2. To measure current management against FSC standard
3. To help you understand FSC process
4. To develop an Action Plan
5. To brief Senior Management on next steps



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Checklist



SCORE	PERFORMANCE	COMPLIANCE
N/A	Not applicable criteria.	Not applicable, thus no pre-conditions, conditions or recommendations; criteria not used for score averaging
1	Extremely weak performance; strongly unfavourable or data lacking.	Pre-conditions required
2	Weak performance; significant improvement is still needed.	Pre-conditions optional; conditions required
3	Satisfactory performance	Conditions optional
4	Favourable performance	Recommendations; no conditions
5	Clearly outstanding performance	Recommendations possible, but not typical

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Issues

HCVF

Silviculture & RIL

Collaborative Decision making

Free & Informed Consent

Protected Areas

Env. & Social Impact

ISO14000 & Monitoring

Health & Safety

Sawmill & road location



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Progress to Date



Certification Action Plan

Technical Committee

Env. & Social Impact Assessment

Meetings with NGOs

ISO14000

Kabo FMP

SGS audit

Protected areas

Greenpeace visit

TFT Monitoring visit



On track for FSC certificate Q1 2006

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Other programs

Viet Nam	Sourcing wood
	Forest management
Laos PDR	Forest management
	Finding markets
Malaysia	Forest management
Bolivia	Finding markets
China/Taiwan	Finding wood sources



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So...



The TFT helps
We tell people about it
its clients

We support the FSC

We work to grow the
organisation

Link their
We aim to run a
supply
professional business that
is credible and that people
can trust
chains

To here

Secure system
Legal wood
That is FSC certified
Or moving toward it

From here



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CRITICAL Points



Forest/Market linkage is absolutely CRITICAL

Strong, open and transparent
COMMUNICATIONS are also CRITICAL

Stepwise, phased approach is CRITICAL

Rigid MODULAR approaches make
little sense

Its hard work, but keep focused and
results WILL come



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