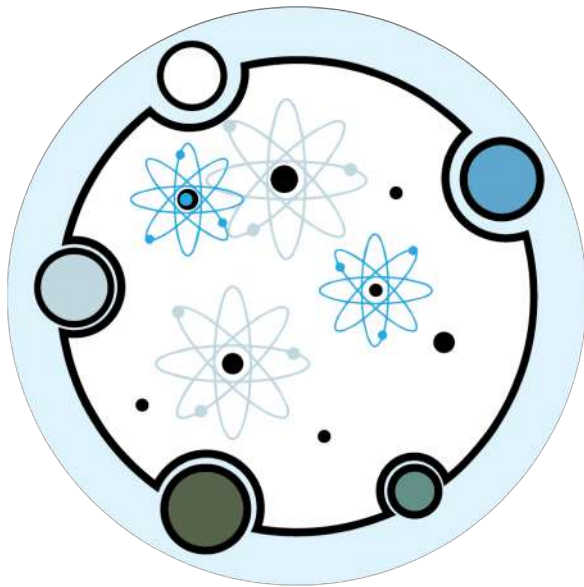




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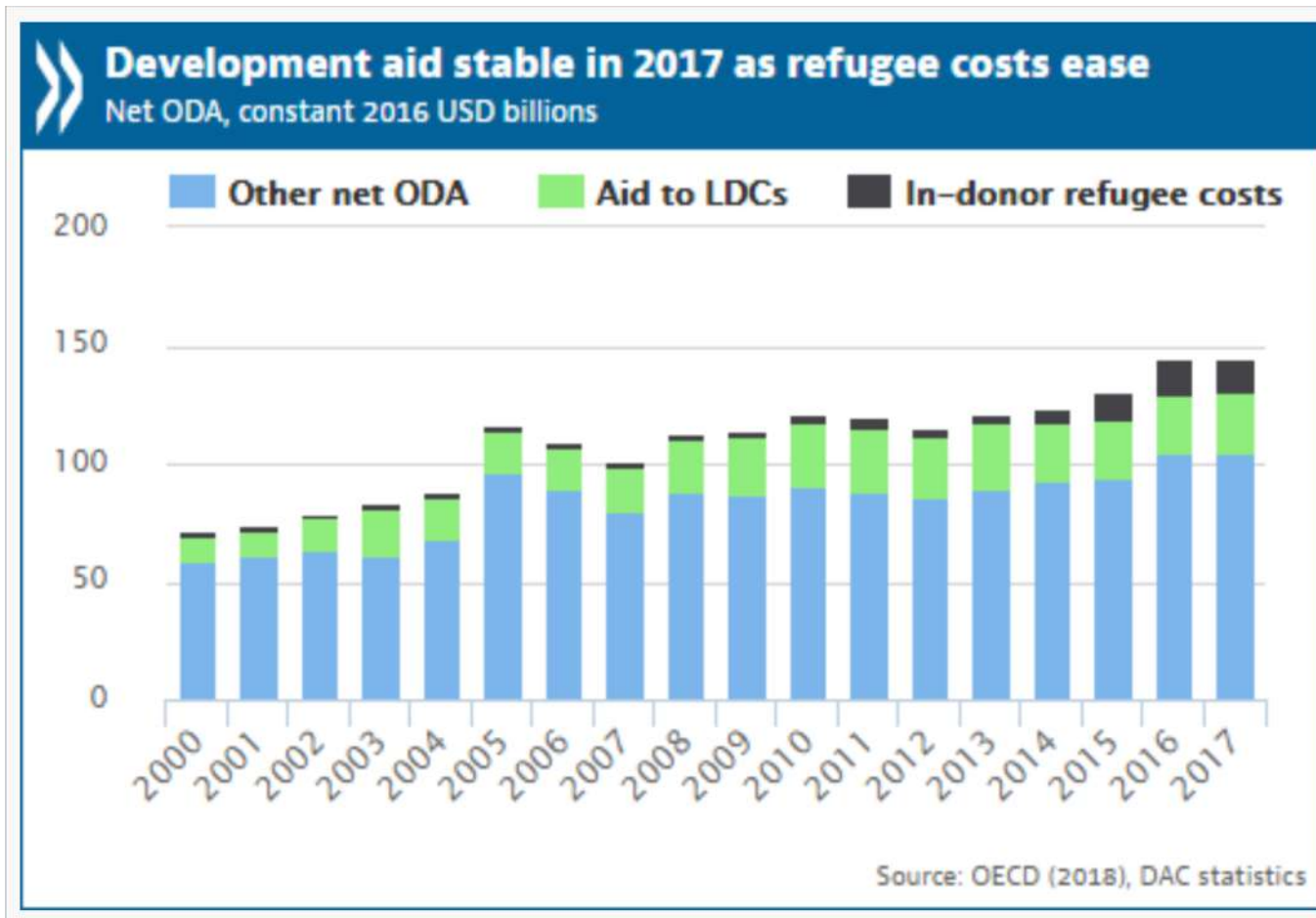
ITTO – Competitive Tendering as a Revenue Source

Alexander Knapp, CEO



Funding Trends

Highlights

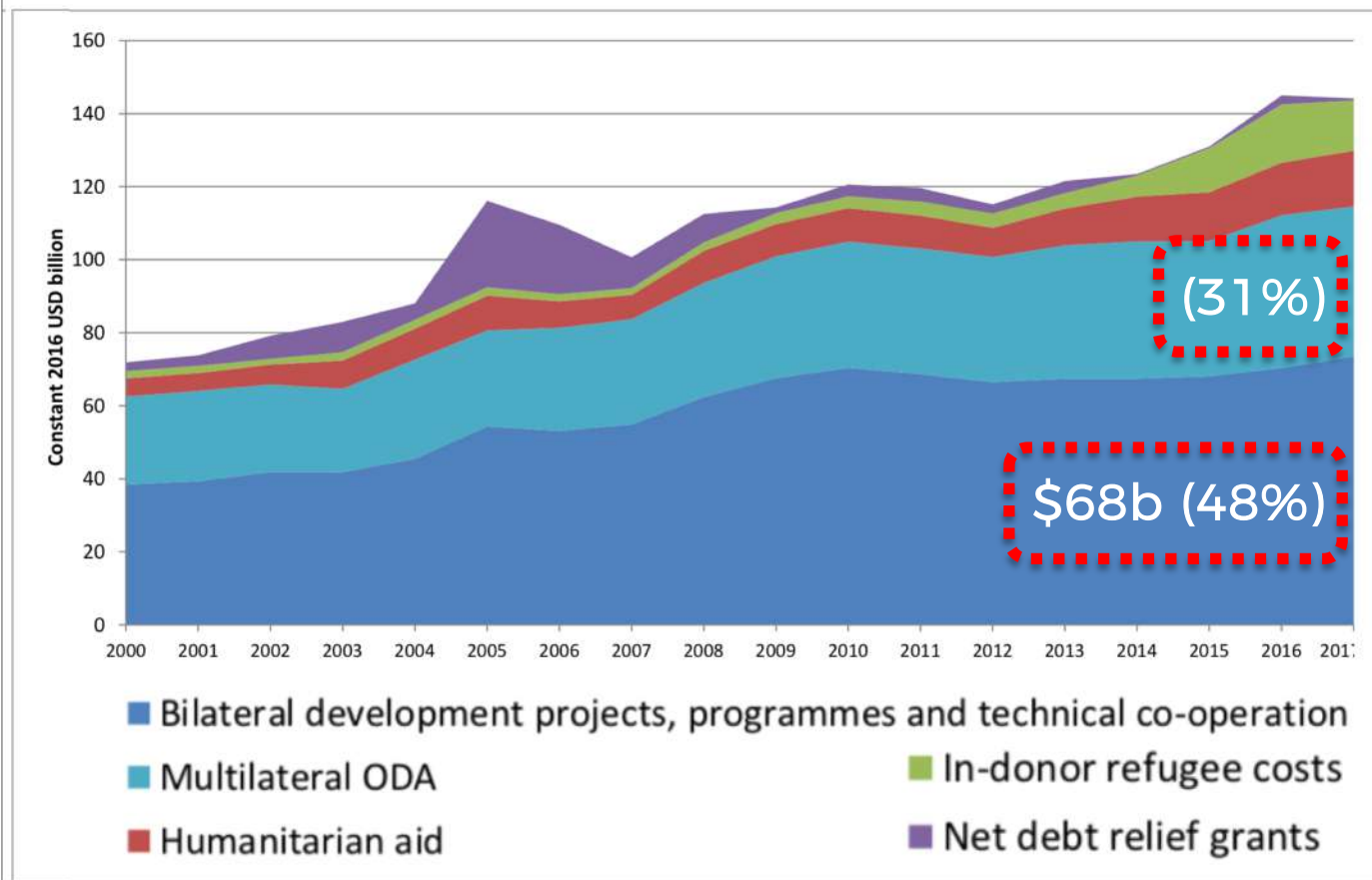


- Global (2017) Official Development Assistance (ODA) is at its highest levels;
- Aid to “Least Developed Countries (LDCs)” has remained steady for the last nine years;
- Development assistance (“Other net ODA”) has increased since 2015



Funding Trends

COMPONENTS OF DAC COUNTRIES' NET ODA

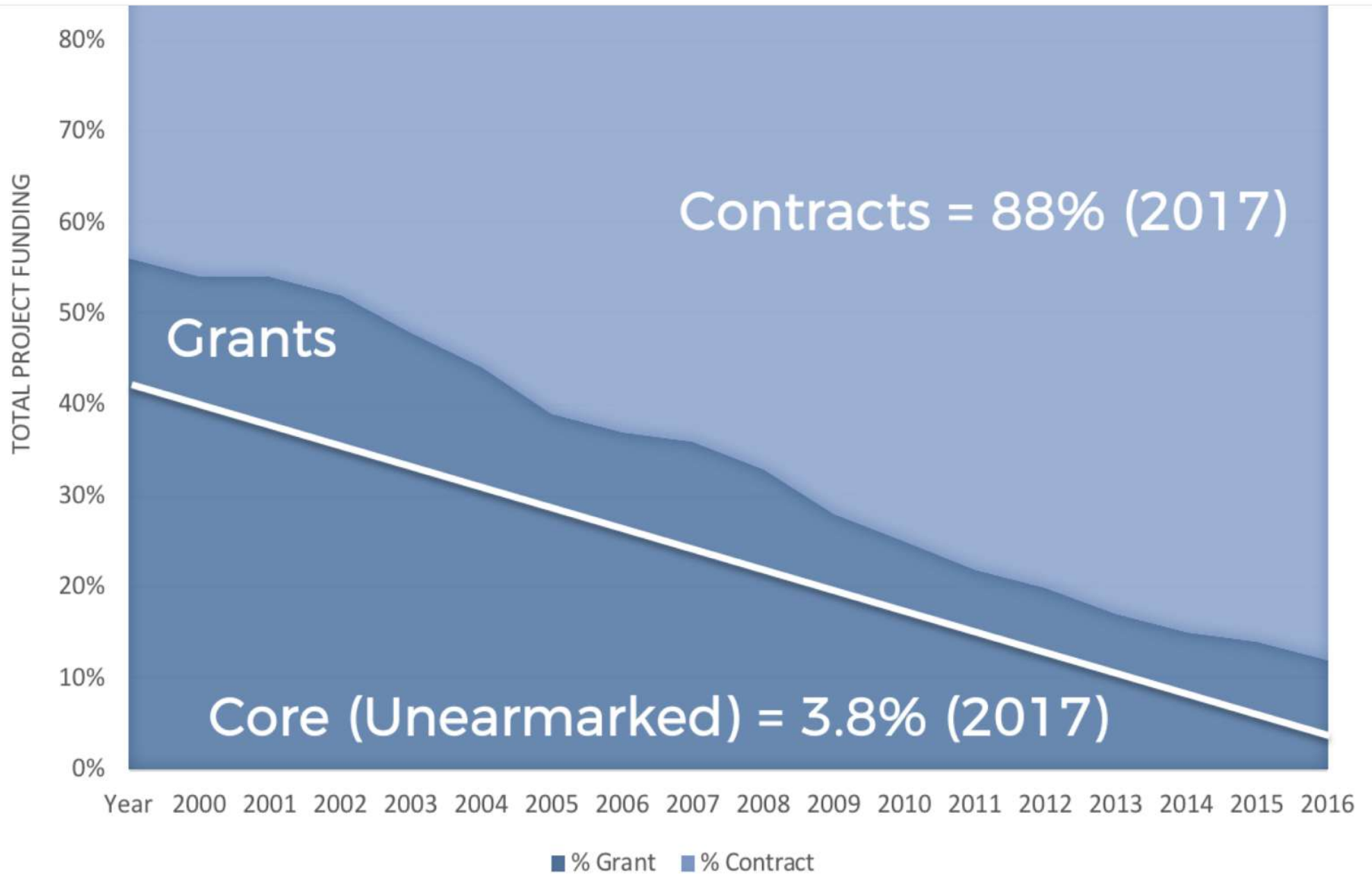


Source: OECD, 9 April 2018.

Highlights

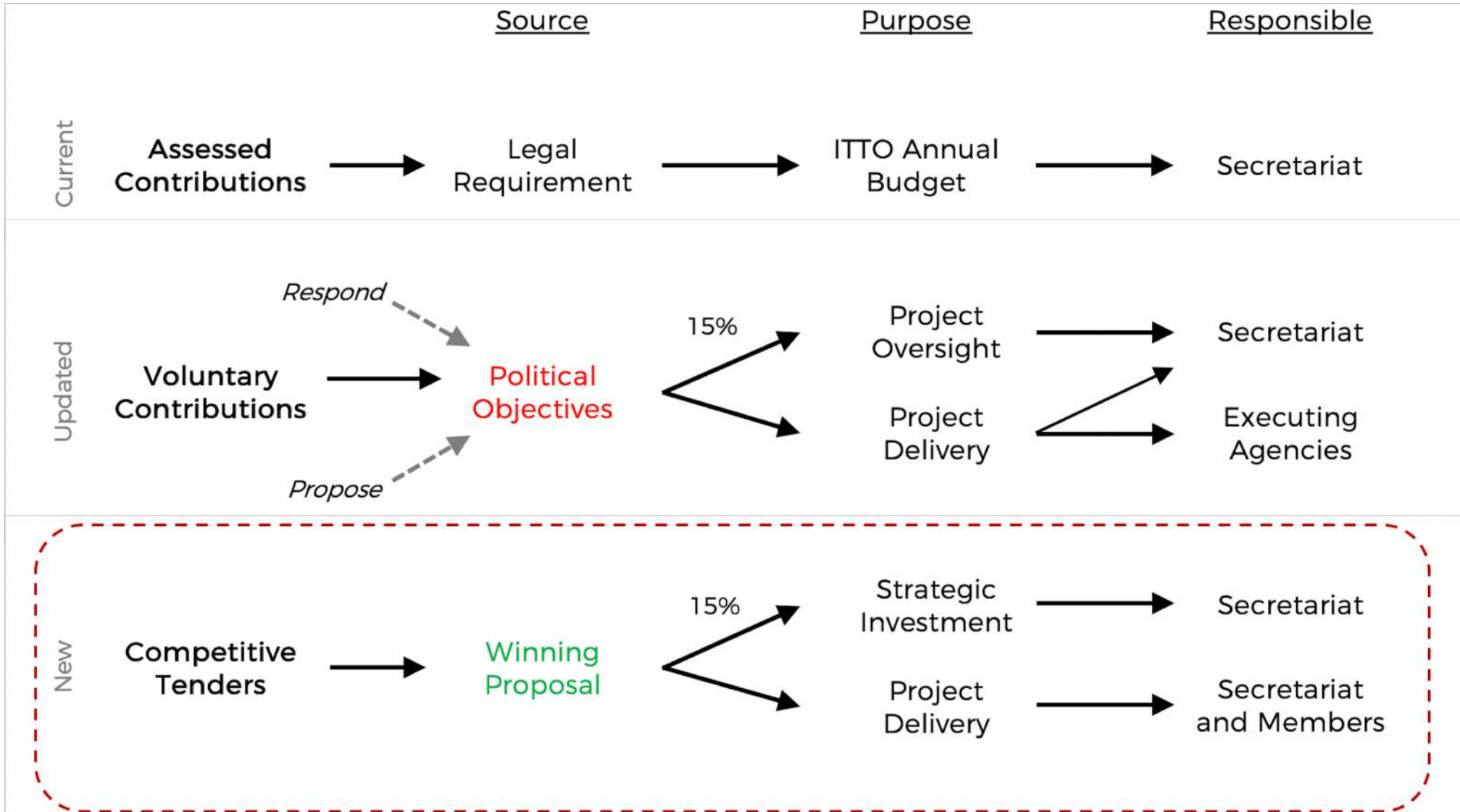
- Of all ODA, (\$44b/31%) is donated directly to multilateral organisations as part of membership obligations and voluntary calls/trust fund contributions;
- Approximately \$68b (48%) of all ODA is disbursed through project contracts and grant funding;

PROJECT FUNDING - SIX LARGEST DONORS





ITTO Funding Streams





Solutions and Services

Illustrative 'Solutions'

Sustainable Supply-Chains	Market Access	Forest Management	Conservation & Biodiversity	Capacity-Building	Technology & Data
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Each 'Solution' – similar to a Thematic Programme – is made up of multiple, interdependent 'Services'. Each 'Service' can contribute to one or more 'Solutions'.

Illustrative 'Services'

Carbon Calculation	Species Protection	Data Analysis & Reporting	Education & Training	Forest Inventory	Log Tracking
GIS	Stakeholder Convening	Species Protection	Trade Facilitation	Sustainable Harvesting	Market Promotion
Export Policy Optimisation	Geospatial Modelling	Monitoring & Evaluation	Entrepreneurship	Assessment & Surveys	Value-for-Money
Incentive Development	Legislative Strengthening	RFID Tracking	Cooperative-Building	Stakeholder Facilitation	Strategic Planning
Non-Timber Products	Productivity Metrics	Infrastructure Development	Plantation Management	Enforcement Mechanisms	Life-Cycle Planning



\$500 Million in Funding



Example Public Contracts Available [Funder, Value]

- Evaluation: Strengthening Community - Based Management of the Mangrove Forest Ecosystems, Myanmar [GIZ \$1,859,936]
- Sustainable Landscape Management: Development of an Implementation Guide for PAGDP [AFD \$1,043,012]
- Securing a Sustainable, Inclusive and Profitable Forest Sector Program, Global/Multi-Country/Regional [USAID \$24,500,000]
- Value for Money Analysis of the GEF-Supported Sustainable Forest Management and REDD+ Projects [World Bank \$150,000]
- Facilitation of the National Multi-Stakeholder Forestry Programme Phase 4 (MFP4), Indonesia [DFID \$10,850,691]
- Forestry and Development of Sustainable Value Chains (FORVAC) Programme, Tanzania [MoFA of Finland \$11,558,329]
- Forest Conservation and Capacity-Building for the REDD+ Mechanism and its National Partners, Peru [JICA \$2,546,722]



Target: DFID FGMC



Department
for International
Development

Contract: Forest Governance, Markets, and Climate (FGMC)

Value: £250m (\$350m) from 2011 to 2021 (rolling lots)

The FGMC programme supports reform of the global timber market to: tackle illegal logging; promote legal timber trade; support community engagement in management of and benefit from forest resources; and broadly promotes policies, incentives and business standards that protect livelihoods linked to forests; thereby promoting growth and reducing deforestation.

FGMC's belief is that trade and other incentives can drive transformative change in markets, governance, forest management and business practices, and that these changes will bring economic, environmental and social benefits that ultimately promote economic growth, reduce poverty, secure ecological goods and services, and build stronger, fairer and safer societies.

FGMC operates in four broad areas:

- Supporting supply-side measures in timber producing-countries;
- Supporting demand-side measures in timber consuming-countries;
- Building global momentum for change; and
- Ensuring global coherence with other processes.

FGMC ACTION AREAS

Global Momentum for Change

Supply-
Side

Demand-
Side

Coherence
with other
Processes

TRANSFORMATION

Change in Forest
Management

Change in
Decision-Making

End Supply of
Illegal Timber

Change in Market
Demand

Change in
Business Practice

Close Markets
to Illegal Timber



Target: DFID FGMC

Released: 29 October 2018 **Deadline:** 18 December 2018

Solutions: Forest Management, Sustainable Supply-Chains, Trade and Industry, Capacity-Building [£19.5m (\$27.3m)]

Liberia Support the Multi-stakeholder Forest Governance and Accountability Project

Ghana, Liberia, Republic of Congo, Guyana, plus Vietnam or Cameroon Set up and manage Facilitation Units in each of five countries to support stakeholder-led forest governance reforms anchored in Voluntary Partnership Agreements (VPAs)

China Operate a Project Management Office (PMO) to support UK-China Cooperation on International Forest Investment and Trade



Target: CBNR Grant Fund



USAID
FROM THE AMERICAN PEOPLE

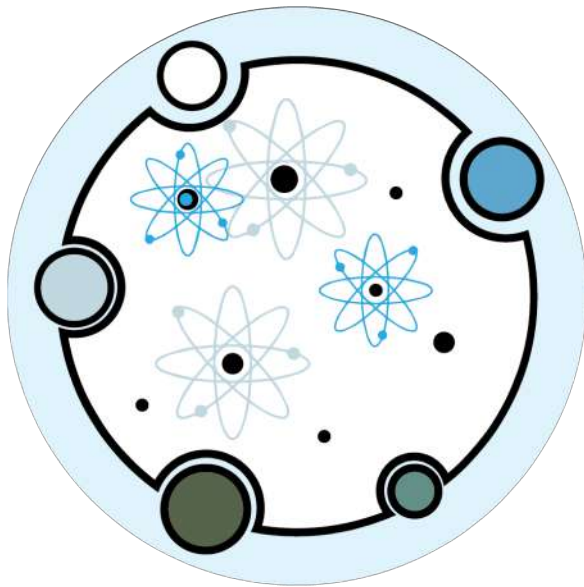
Contract: Community-Based Natural Resources Management Grant Fund

Value: £45m from 2016 to 2020
(coordinated with MCC, DFID, others)

Manage the “Green Prosperity Project” fund, which aims at promoting environmentally sustainable, low carbon economic growth as set forth in the GOI’s medium- to long-term development plans (RPJP and RPJM), the National Greenhouse Gas Emission Reduction Action Plan (RAN-GRK), and Regional Spatial Plans (RTRW) through technical assistance and targeted grants.



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