

# FLEGT VPA Independent Market Monitoring (IMM)



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**Independent Market Monitoring of FLEGT-Licensed Timber**

# IMM Objectives

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- Generate information that demonstrates changes in trade of legally verified timber and timber products in the EU market
- Improve knowledge and understanding of the impacts of VPAs on timber prices, trade and market trends globally
- Ensure VPA countries & EU provide reliable stats and info on FLEGT timber trade
- Inform decisions by VPA Joint Implementation Committees (JICs) by providing timely & accurate info on market impact
- Contribute to monitoring the impacts of the FLEGT Action Plan and to inform its implementation
- Develop a long-term strategy for sustaining the IMM in consultation with the EU and VPA partner countries

# IMM outputs/activities April-December 2017

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- IMM network of correspondents in seven key EU markets (UK, Germany, Belgium, Netherlands, France, Italy, Spain) as well as Indonesia and Ghana set up as of April/May
- Scoping studies/stakeholder surveys in key EU markets between June and November
- Scoping studies/stakeholder surveys in Indonesia and Ghana between June and November
- IMM 2015/16 annual report published in October 2017

# IMM outputs/activities April-December 2017

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- Stand-alone IMM website designed to attract private-sector attention, going live in fourth quarter
  - Background information on VPA partner countries and EU trade with partner countries
  - Findings of the IMM project, policy developments and market trends/trade flows etc.
  - Links to trade statistics resources and in the medium-term integration of a user-friendly tool for downloading cleaned trade data
- Launch of a quarterly IMM newsletter in the fourth quarter
  - Purpose: Inform on latest developments and raise awareness of FLEGT-licensed wood and the VPA process
  - Content: Findings of the IMM project, policy developments, market trends/trade flow analysis, policy developments and results from media monitoring.
- Outline of IMM 2018 Annual Report

# IMM 2018 Work Plan

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- 2018 Draft Work Plan submitted to EC as a part of January 2014-October 2017 IMM Progress Report and application for next instalment of IMM funding. Also sent to Indonesia for feedback.
- IMM Project Steering Committee will discuss the Work Plan in January 2018.
- IMM European Correspondents are expected to meet in Brussels in January 2018 to discuss implementation of the Work Plan.
- Implementation of the Work Plan depends on EC quickly deciding to make the next instalment of IMM funding available to ITTO

# IMM outputs/activities currently planned for 2018

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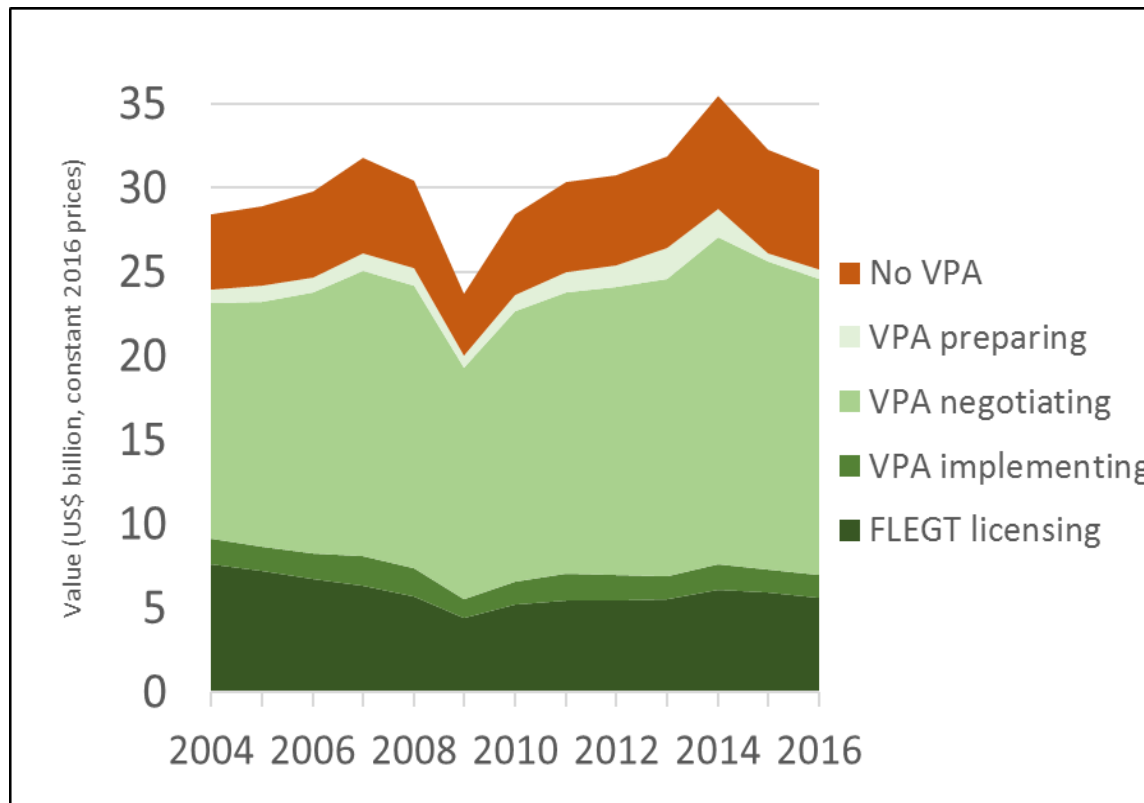
- Publication of IMM 2017 Annual Report in April/May
- Continuation of key EU country and VPA partner country market surveys
- Studies of relevant EU consumer sectors identified as a part of the scoping studies
- Scoping survey of FLEGT impact on forest sector investment
- Further development of IMM information sources and data visualisation tools
- Development of a database of indicators for price trend monitoring

# IMM outputs/activities currently planned for 2018

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- 4 IMM newsletters
- Continuous publication of relevant news on IMM website
- FLEGT Market Opportunities Workshops/Consultations in the UK and at least one other EU country
- IMM scoping visits to Vietnam, Congo and Cameroon and follow-up visit to Ghana
- IMM participation in and presentations to relevant conferences

# VPA partner country share of global tropical wood-product trade

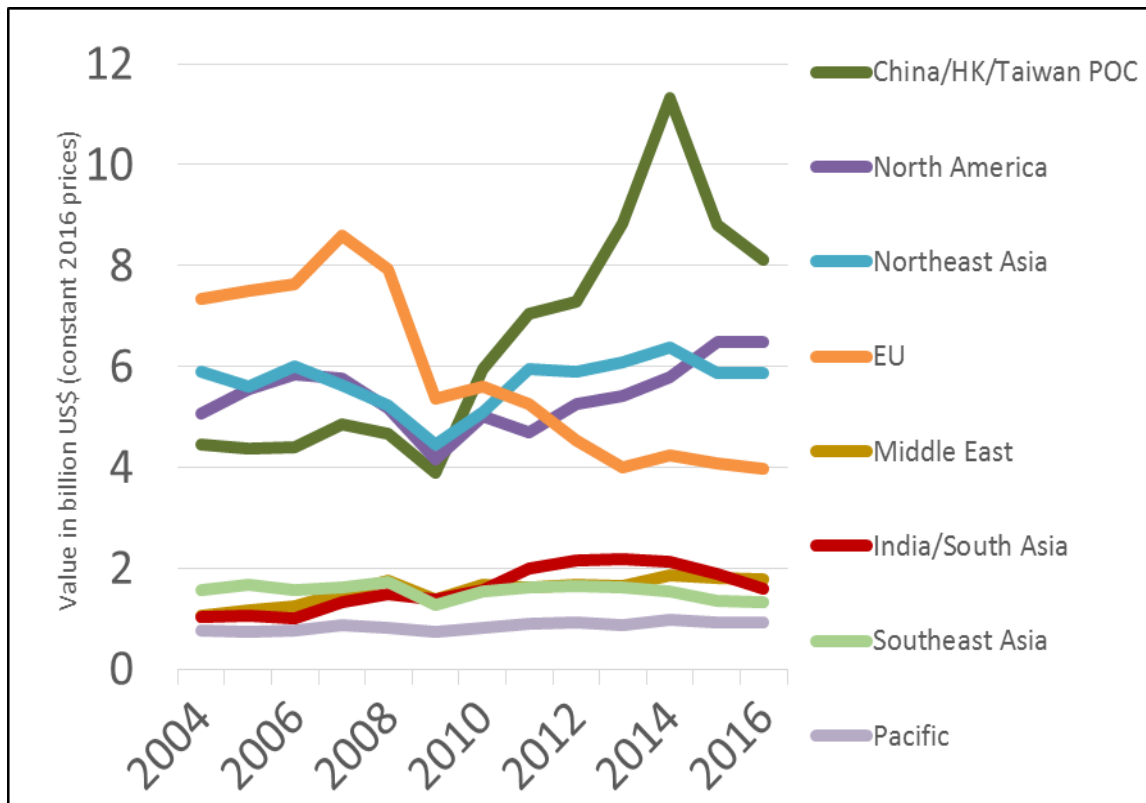


Source: ITTO IMM analysis of Global Trade Atlas

- Share of the 17 VPA partner countries in global tropical wood products trade remained stable at 81% in the three years between 2014 and 2016.
- Longer-term it declined from 84% in 2009 due to increased exports from a variety of non-VPA countries.



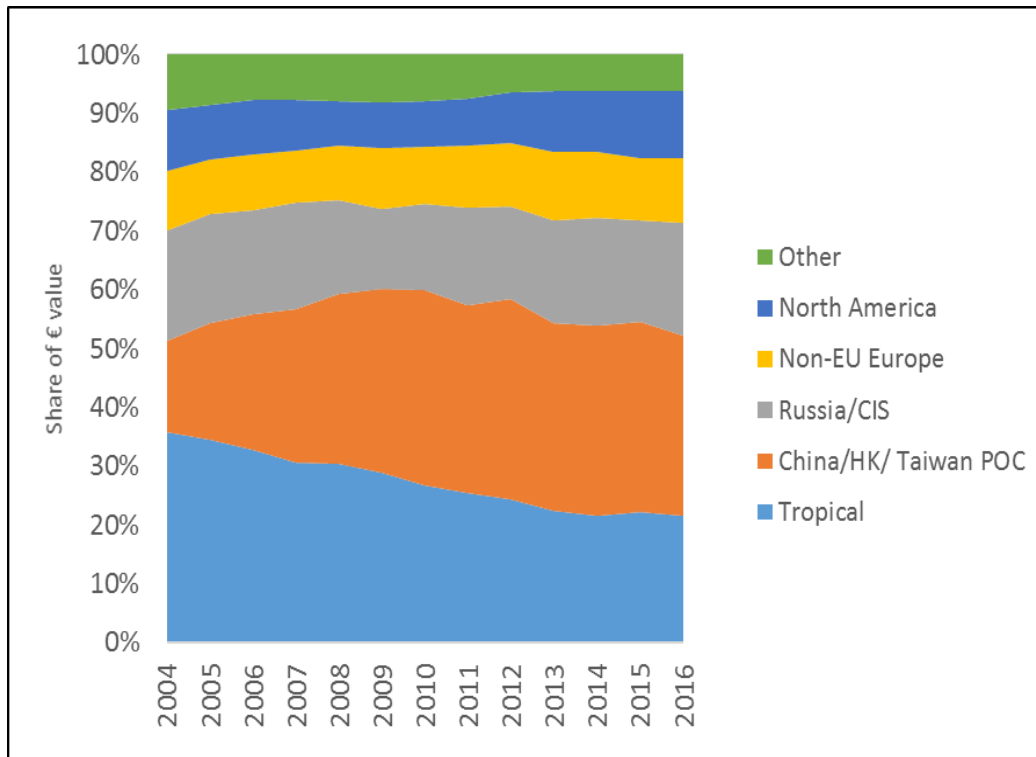
# Global tropical wood-product trade by region of import



Source: ITTO IMM analysis of Global Trade Atlas

- EU import value broadly flat at US\$4 billion since 2013
- During this period imports into China have been volatile but remain high at around US\$8 billion in 2016
- Imports into N. America increased consistently to US\$6.5 billion in 2015 and were stable in 2016
- Overall EU role in global tropical wood trade has reduced

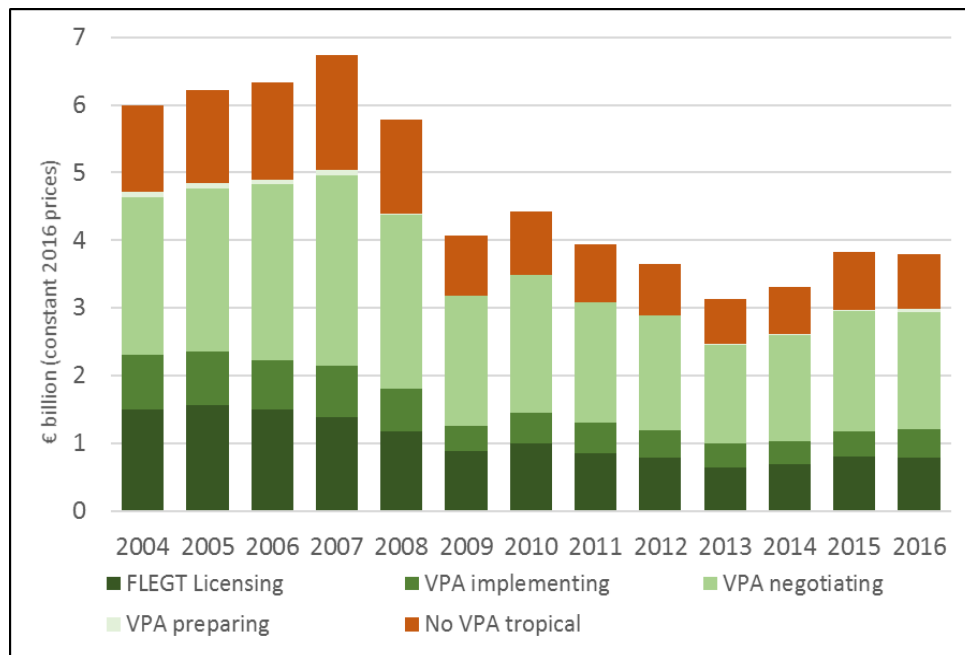
# EU Imports of wood products by source



Source: ITTO IMM analysis of Eurostat COMEXT

- 2015 saw the first improvement in the fortunes of EU imports from tropical countries in the last decade (+15%), followed by slight decline (-1%) in 2016.
- The share of tropical countries in total EU wood product import value fell continuously from 35% in 2004 to 21% in 2014, before rebounding slightly to 22% in 2015 and 2016.
- Loss in share initially to China, then to North American, Russian/CIS and non-EU European countries.

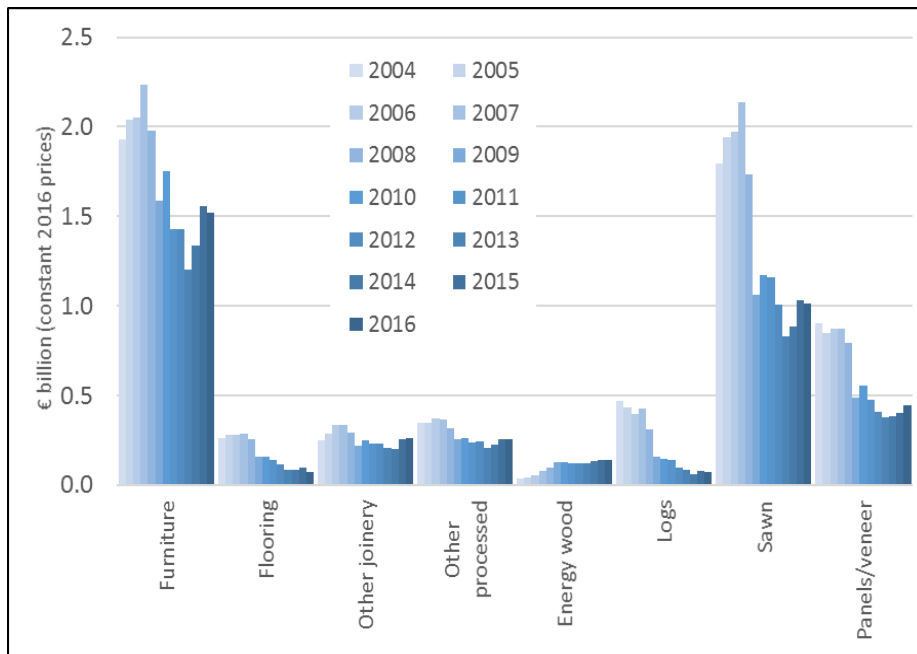
# Value of EU imports from the tropics, by VPA status



Source: ITTO IMM analysis of Eurostat COMEXT

- Imports from **Indonesia** increased 16% in 2015 and then declined 2% in 2016. Indonesia accounted for **21%** of the total value of EU tropical wood-product imports in 2016.
- Imports from the **five African VPA-implementing countries** increased 12% in 2015 and then an additional 13% to in 2016, accounting for **11%** of the total value of tropical wood-product imports.
- Imports from the **nine VPA-negotiating countries** increased 13% in 2015 before declining 2% in 2016 when they accounted for **46%** of tropical wood product imports
- Share of **non-VPA countries** in tropical wood product imports increased slightly from 21.3% in 2014 to 22.1% in 2015 before falling back to **21.4%** in 2016

# Value of EU imports from the tropics, by product type



- Recovery in 2014 and 2015 particularly pronounced for furniture and sawn wood
- Minor gains also for all other product groups.
- 2016: partial reversal of the gains in imports of tropical wood furniture (-2.2%), sawn wood and decking (-1.9%), energy wood (-2.9%), flooring (-20.3%), and logs (-4.2%). However, there was continued rise in imports of tropical plywood and veneer (+9.5%) and other joinery (+3.2%)

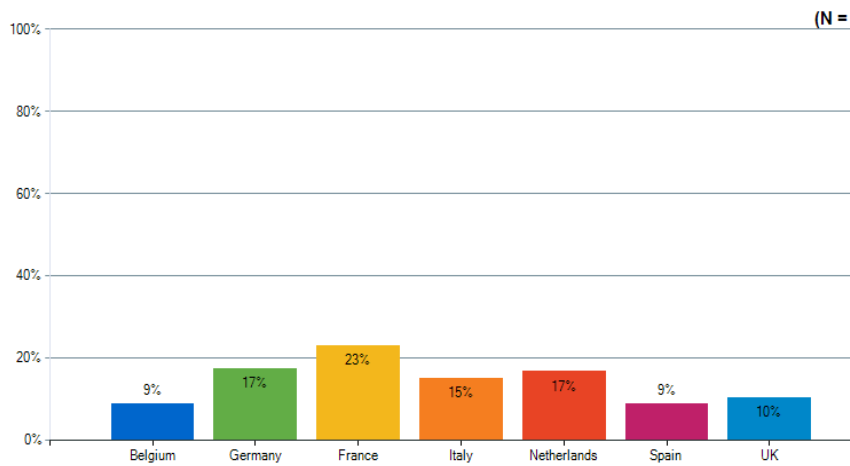
Source: ITTO IMM analysis of Eurostat COMEXT

# Insights from survey work in Europe

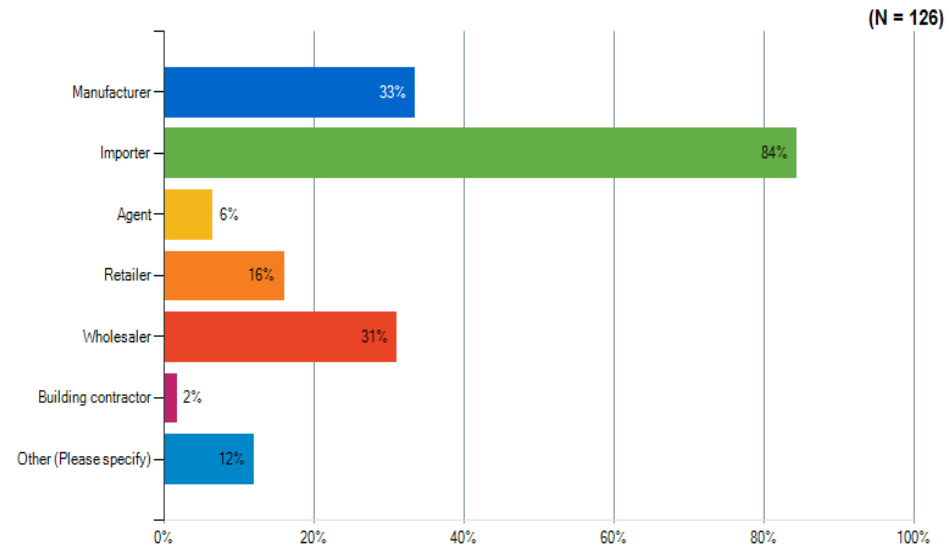
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- 126 companies interviewed in key countries (Belgium, France, Germany, Netherlands, Italy, Spain, UK) between June and November regarding:
  - Types of products/wood species imported from VPA partner countries
  - Import volumes from VPA partner countries
  - Identification of key end-use sectors of wood and wood products from VPA partner countries
  - Perception of competitiveness of FLEGT-licensing and VPA-implementing partner countries
- 15 interviews with Monitoring Organisations/Associations and 10 interviews with Competent Authorities and other government agencies
  - Experience with FLEGT licensing and the FLEGT VPA process
  - EUTR implementation and enforcement

# EU trade survey participation by country/type of business



Source: IMM European Trade Survey 2017

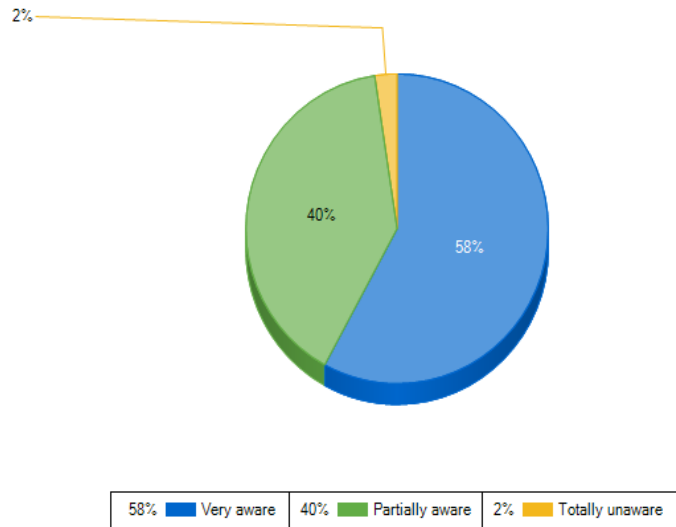


Source: IMM European Trade Survey 2017

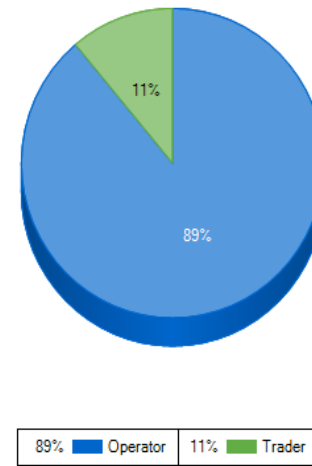
# Awareness of the FLEGT VPA Process

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How aware are you of the FLEGT VPA Process and what it involves?



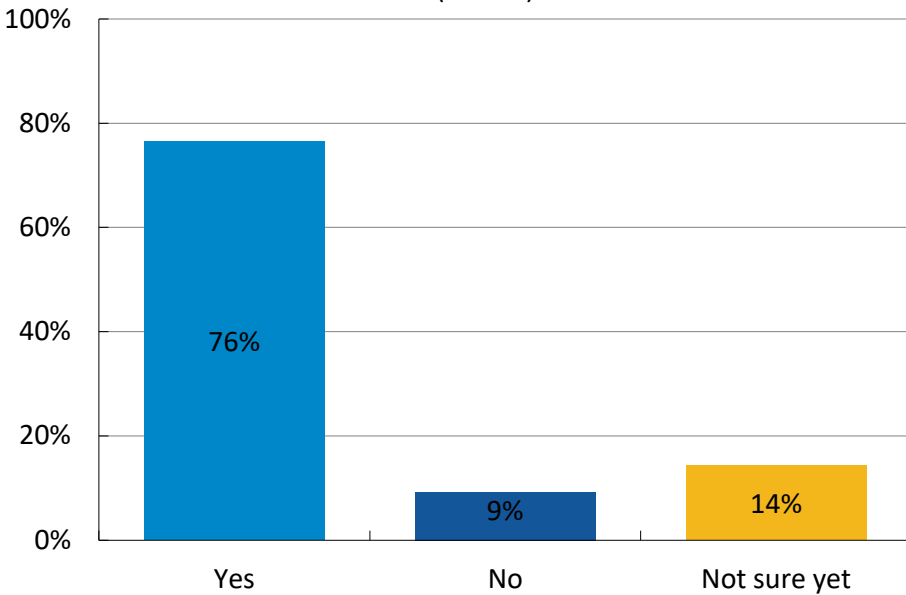
Is your business an operator or trader under the EUTR?



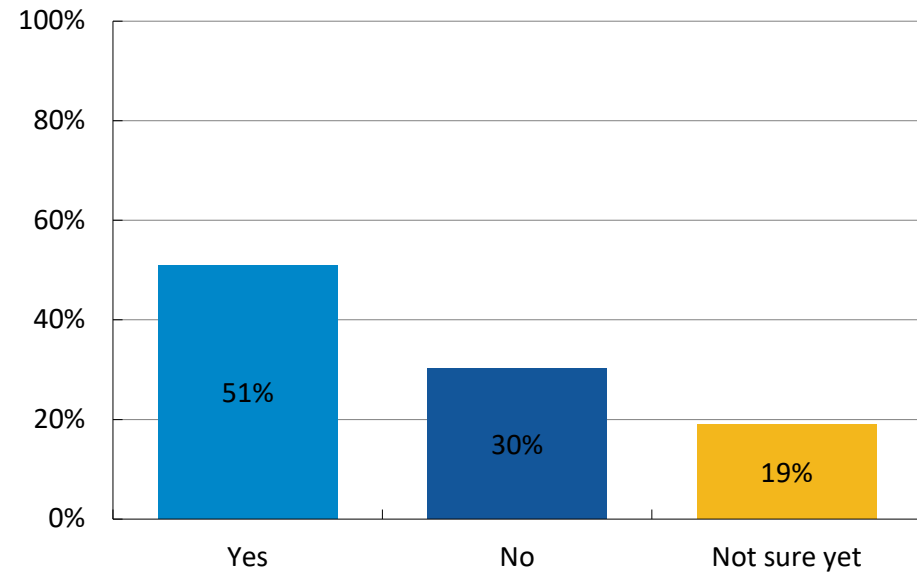
(N = 126)

# Perception of FLEGT-licensed timber

Would your organisation give preference to FLEGT-licensed timber over unlicensed timber from competing sources? (N=119)

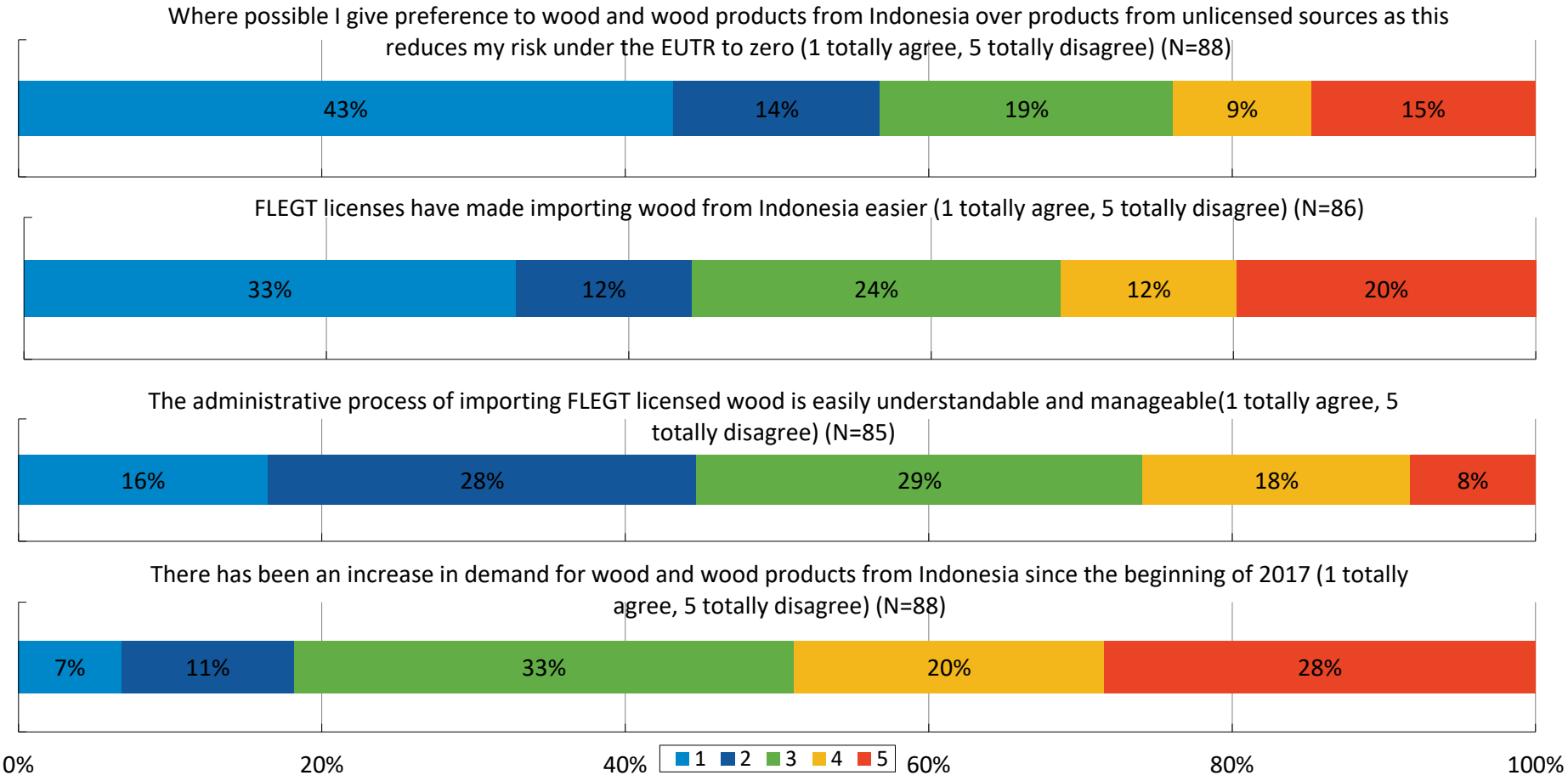


Is your organisation giving preference to timber from VPA implementing countries over timber from non-VPA partner countries? (N=116)





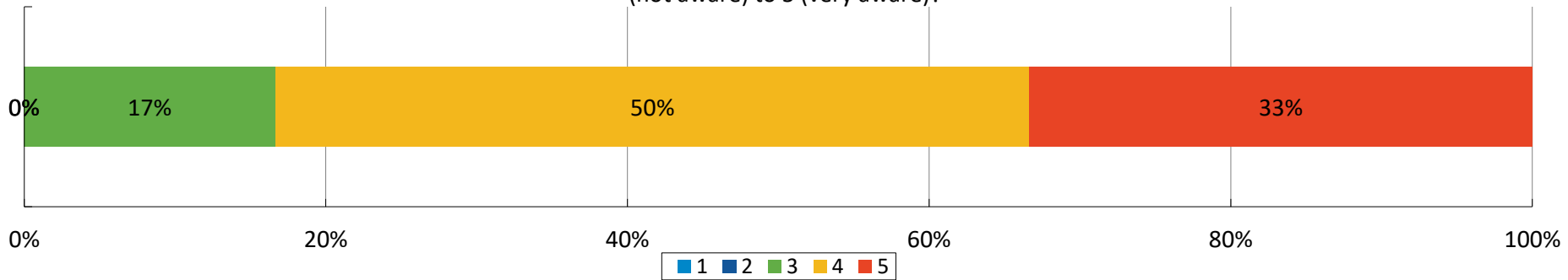
# Perception of Indonesian FLEGT-licensing



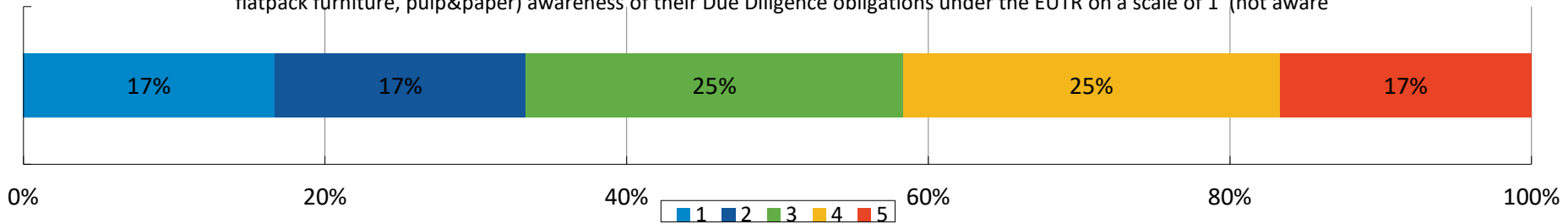
Source: IMM European Trade Survey 2017

# EUTR awareness: survey of MOs and associations

How would you rate your members' average awareness of their Due Diligence obligations under the EUTR on a scale of 1 (not aware) to 5 (very aware)?

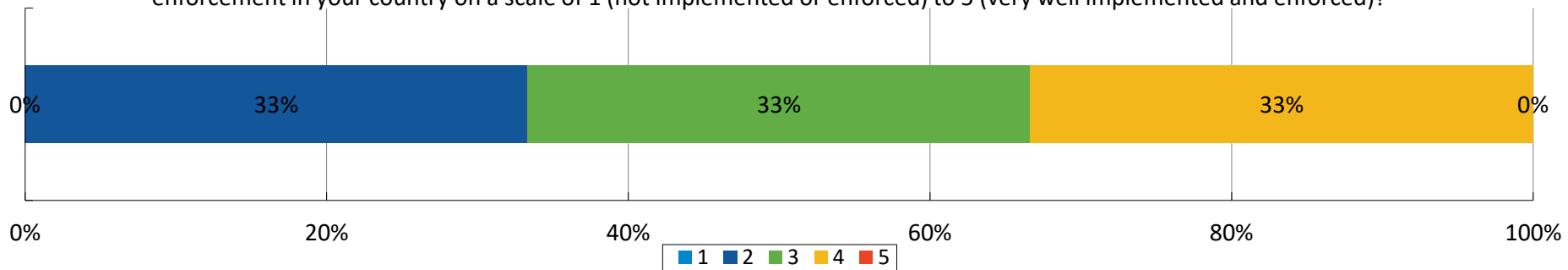


How would you rate your country's wood and wood-based product importing sectors' (including products like picture frames, tool handles, flatpack furniture, pulp&paper) awareness of their Due Diligence obligations under the EUTR on a scale of 1 (not aware



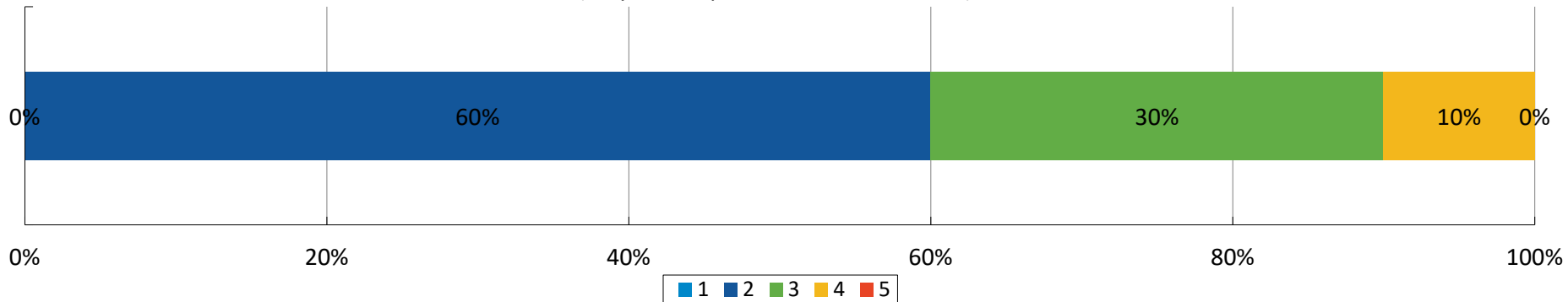
# EUTR implementation: survey of MOs and associations

Judging by your own and your members' experience, how would you rate the level of EUTR implementation and enforcement in your country on a scale of 1 (not implemented or enforced) to 5 (very well implemented and enforced)?



- Associations/MOs in Italy, Spain and France gave the negative rating "2"

How would you rate EU-wide EUTR implementation and enforcement on a scale of 1 (not implemented or enforced) to 5 (very well implemented and enforced)?

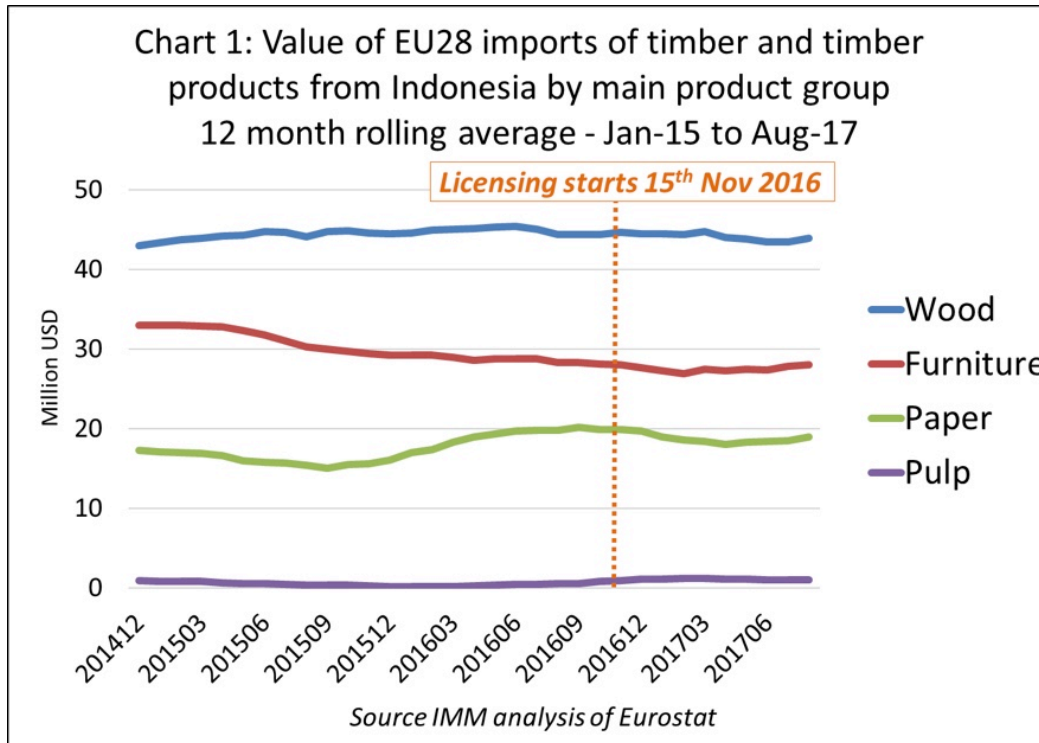


# Indonesia/EU timber trade since the start of licensing

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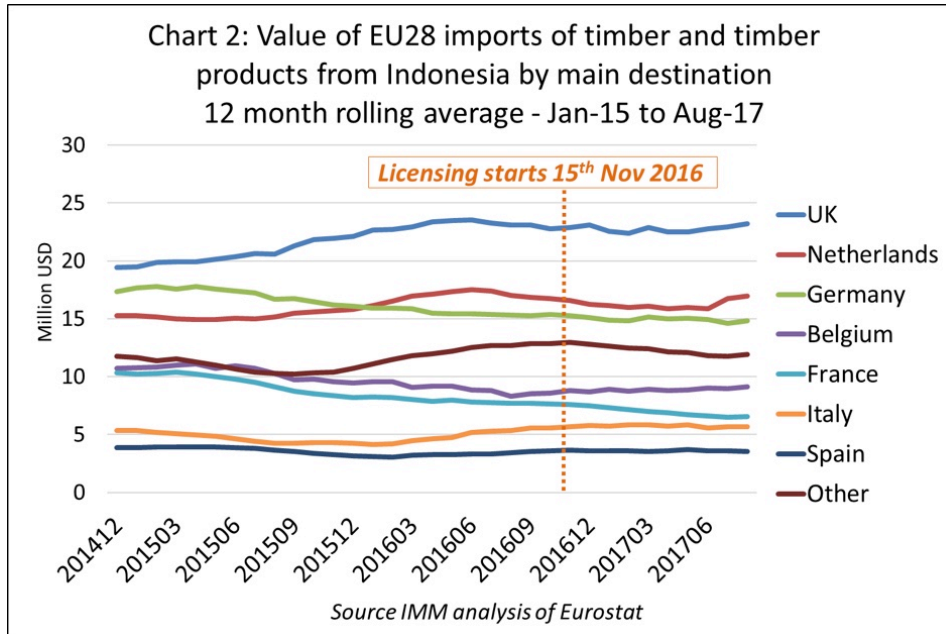
- Early results of monitoring indicate that there has been little immediate effect of the licensing system to either boost or impair timber trade
- Indonesian trade with the EU has changed very little since the first licenses were issued in November 2016
- Indonesia's share of the EU market has also remained stable

# Indonesia/EU timber trade since the start of licensing



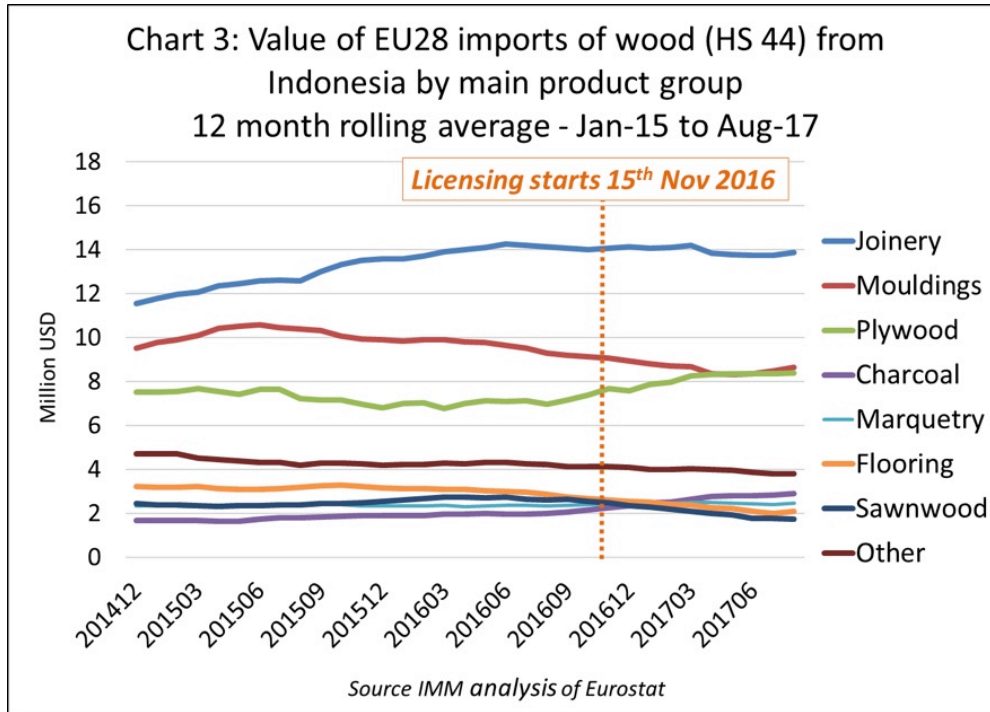
- In the 9 months following the introduction of licensing, EU imports of Indonesian wood (HS 44), furniture (HS 94) and paper (HS 48) were broadly flat.
- EU imports of Indonesian wood pulp (HS 47) increased a little from a negligible level.

# Indonesia/EU timber trade since the start of licensing



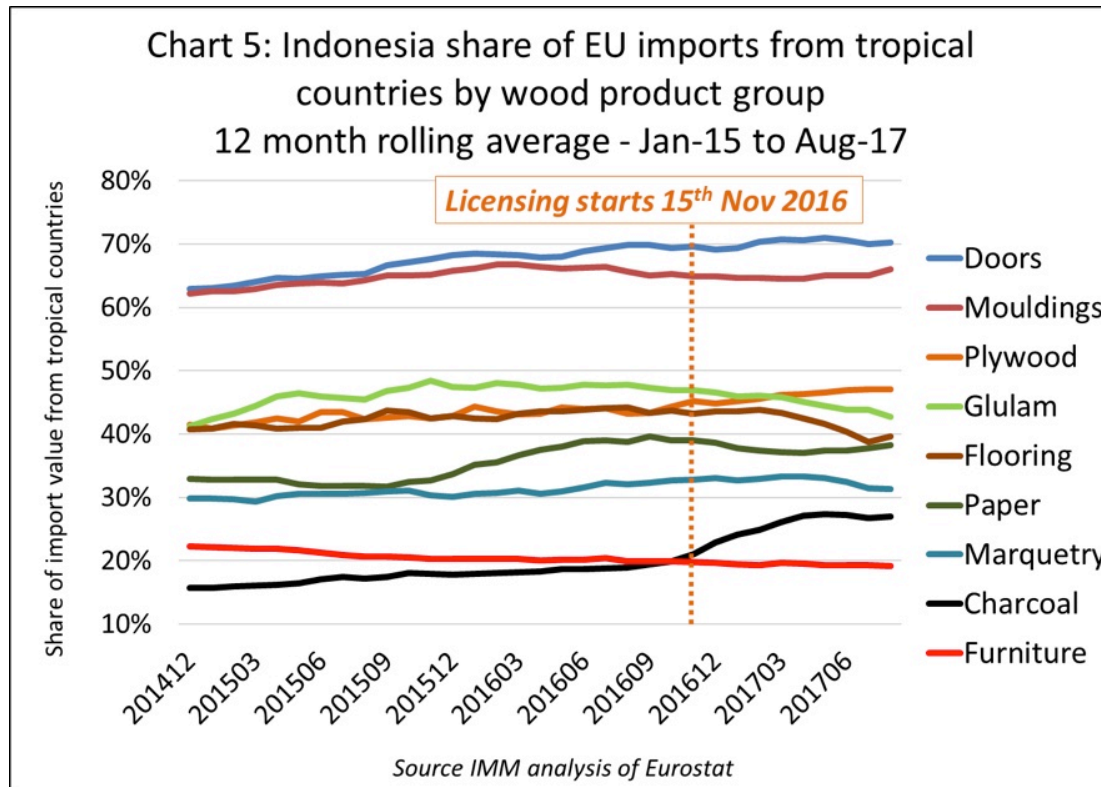
- No clear step change in imports from Indonesia by any EU country:
  - Imports from Indonesia were flat in the UK, Germany, Italy, and Spain, and declining in France
  - More positively, imports of Indonesian products gradually picked up into Belgium and increased sharply in the Netherlands in July this year

# Indonesia/EU timber trade since the start of licensing



- EU imports of some individual wood (HS 44) products have varied since introduction of licensing
- Quite a sharp increase in EU imports of plywood
- Imports of Indonesian charcoal have also increased (interesting mainly because charcoal is one product not currently covered by the licensing system)
- EU imports of Indonesian joinery and marquetry have been flat
- Imports of sawn wood, flooring, and moulding/decking products have continued to slide

# Indonesia/EU timber trade since the start of licensing



- Analysis of market share also reveals no clear short-term impact of licensing
- Indonesia's share of EU imports has increased in plywood and charcoal been flat in doors, marquetry, paper and declined in wood furniture, flooring, glulam and mouldings/decking

**These various trends reinforce the conclusion of the IMM 2015/2016 report, that licensing is unlikely to transform the market, at least in isolation or in the short-term.**



# Recommendations of IMM 2015/16 annual report

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- FLEGT licence can underpin market development for tropical products in the EU, but this a long-term process
- Consistent enforcement of EUTR most effective way to assure market advantage for FLEGT licensed timber
- Need for appropriate recognition of FLEGT licenses in EU public procurement acknowledging wider governance reforms involved
- Need to improve communication and raise market awareness of the steps required to implement a FLEGT licensing system
- Need to consider how FLEGT licenses fit within FLEGT partners broader timber industry and export development strategy
- Private sector must be engaged in positive marketing of FLEGT licensed timber, not treated as passive actor responding to regulatory signals.
- Encouraging recognition for licensed timber in DD legislation and public & corporate procurement in other large markets should be an EU priority

# Thank you

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**Independent Market Monitoring of FLEGT-Licensed Timber**